

REVERSE MORTGAGES
(1 Hour; 23 Pages of Text)

- 1) Introduction
- 2) What is a reverse mortgage?
- 3) Who can use reverse mortgage?
- 4) Enter into a partnership with your home
 - a) Harnessing the power of reverse mortgages
 - b) Preliminary observations
 - c) Condo's and Co-Ops
 - d) Brutal facts of reality
- 5) Reverse mortgage advantages
- 6) The three reverse mortgage plans
 - a) FHA (or HECM or HUD)
 - b) Homekeeper
 - c) "Jumbo"
- 7) Reverse mortgages are here to stay
 - a) Why a reverse mortgage works
 - b) Moving in Reverse
 - c) Risk reversal
 - d) Our "senior pioneers"-a bit of a review and some things new
- 8) Dispelling the myths about Reverse Mortgages
- 9) Case Studies
 - a) Example one
 - b) Example two
 - c) Example three
 - d) Example four
 - e) Example five
- 10) In Review